



It takes skill to **SPOT DIAMONDS**

MAHINDRA MANULIFE FOCUSED FUND

(An open ended equity scheme investing in maximum 30 stocks across market caps (i.e Multi Cap))

August 31, 2023

Why invest in this Scheme?



Selection of the next potential winners through the GCMV process#



High conviction focused portfolio with strong risk management processes



Potential to generate relatively better risk adjusted returns

GCMV is an internal process framework to optimize stock selection based on growth, cashflow, management and valuation

Scheme Positioning

- A high conviction diversified portfolio of companies that could benefit from emerging opportunities in the domestic scenario.
- A flexi cap, multi sector approach of selecting around 30 stocks with potential medium to long term growth runway.

As per the Market Capitalization data provided by AMFI (In line with the applicable SEBI guidelines)

Portfolio Update for the Month

- Key Overweight sector/Industries includes Construction Materials, Media & Entertainment and Chemicals sector vs the Scheme's Benchmark
- Key Underweights sectors /Industries includes Consumer Durables,
 Consumer Services and Finance vs the Scheme's Benchmark
- Portfolio has added some weight to small caps where valuations have turned favorable and then are catalysts for outperformance

Asset Allocation (%)



Data as on August 31, 2023

Top 5 Sectors of the scheme (% to Net Assets)

Sector	MMFF	NSE 500 Index TRI
Financial Services	26.01%	31.16%
Information Technology	11.11%	10.32%
Oil Gas & Consumable Fuels	9.12%	8.57%
Fast Moving Consumer Goods	7.44%	8.16%
Automobile And Auto Components	6.89%	6.21%

Data as on August 31, 2023

IDCW History

Record Date	Plan(s) /	IDCW	Face Value	Cum-IDCW NAV	
	Option(s)	(Rs. per unit)	(Rs. per unit)	(Rs. per unit)	
17-Sep-21	Regular IDCW	0.50	10	14.3445	
17-Sep-21	Direct IDCW	0.50	10	14.5929	
17-Mar-22	Regular IDCW	0.80	10	13.3891	
17-Mar-22	Direct IDCW	0.80	10	13.7911	
27-Feb-23	Regular IDCW	1.00	10	13.9407	
27-Feb-23	Direct IDCW	1.00	10	14.6660	

Pursuant to payment of IDCW, the NAV of the IDCW Option(s) of the Scheme/Plan(s) falls to the extent of payout and statutory levy, if any. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. For complete list of IDCWs, visit www.mahindramanulife.com. IDCW: Income Distribution cum Capital Withdrawal.

Top 10 Equity Holdings (as on August 31, 2023)

Security	% to Net Assets
HDFC Bank Limited	8.34%
ICICI Bank Limited	7.50%
Reliance Industries Limited	6.88%
State Bank of India	6.35%
Infosys Limited	5.60%
Grasim Industries Limited	4.18%
NTPC Limited	4.13%
Power Finance Corporation Limited	3.82%
Larsen & Toubro Limited	3.52%
Maruti Suzuki India Limited	3.39%
Total	53.71%

Portfolio Stats

Turnover Ratio (Last 1 year)

0.59

Investment Objective:

The investment objective of the scheme is to generate long term capital appreciation by investing in a concentrated portfolio of equity & equity related instruments of maximum 30 companies across market capitalisation. However, there can be no assurance that the investment objective of the Scheme will be achieved

Fund Manager:

Mr Krishna Sanghavi

Total Experience: 27 years | **Experience in managing this fund:** 2 years and 9 months (Managing since November 17, 2020)

Ms. Fatema Pacha

Total Experience: 18 years | **Experience in managing this fund:** 2 years and 8 months (Managing since December 21, 2020)

Date of allotment: November 17, 2020 **Benchmark:** NSE 500 Index TRI

Option: IDCW (IDCW Option will have IDCW Reinvestment (D) & IDCW

Payout facility) and Growth (D)

D-Default

Minimum Application Amount: Rs. 1,000/- and in multiples of Re.1/-thereafter

Minimum Redemption/Switch-Out Amount: Rs. 1,000/- or 100 units or account balance, whichever is lower

Minimum Weekly & Monthly SIP Amount: Rs 500 and in multiples of Re. 1/-

Minimum Weekly & Monthly SIP Installments: 6

Minimum Quarterly SIP Amount: Rs 1,500 and in multiples of Re. 1/thereafter

Minimum Quarterly SIP installments: 4

Monthly AAUM as on August 31, 2023 (Rs. in Cr.): 820.92

Monthly AUM as on August 31, 2023 (Rs. in Cr.): 826.71

Entry Load: Not applicable

Exit Load: \bullet An Exit Load of 1% is payable if Units are redeemed / switched-out upto 3 months from the date of allotment;

• Nil if Units are redeemed / switched-out after 3 months from the date of allotment.

Scheme Performance (as on August 31, 2023)

Mahindra Manulife Focused Fund	CAGR Returns (%)		Value of Investm	NAV / Index Value	
	1 Year	Since Inception	1 Year (₹)	Since Inception	(as on August 31, 2023)
Regular Plan - Growth Option	15.88	23.80	11,592	18,127	18.1273
NSE 500 TRI^	11.39	19.89	11,142	16,577	26,451.77
Nifty 50 TRI^^	9.50	16.95	10,953	15,469	28,243.74

^Benchmark ^^Additional Benchmark. Inception/Allotment date: 17-Nov-20. Past performance may or may not be sustained in future and should not be used as a basis of comparison with other investments. Since inception returns of the scheme is calculated on face value of Rs. 10 invested at inception. The performance details provided above are of Growth Option under Regular Plan. Different Plans i.e Regular Plan and Direct Plan under the scheme has different expense structure. *Based on standard investment of Rs. 10,000 made at the beginning of the relevant period. Ms. Faterna Pacha is managing this scheme since December 21, 2020

SIP Performance (as on August 31, 2023)

SIP Total		Regula	Regular Plan		NSE 500 TRI^		Nifty 50 TRI^^	
Investment Period	Amount Invested (₹)	Market Value (₹)	CAGR Returns (%)	Market Value (₹)	CAGR Returns (%)	Market Value (₹)	CAGR Returns (%)	
1 Year	1,20,000	1,33,547	21.62	1,32,386	19.72	1,28,539	13.48	
Since Inception	3,30,000	4,14,954	16.95	3,99,858	14.10	3,87,548	11.73	

^Benchmark ^^Additional Benchmark. CAGR - Compounded Annual Growth Rate. Inception/Allotment date: 17-Nov-20. Past performance may or may not be sustained in future and should not be used as a basis of comparison with other investments. Returns greater than 1 year period are compounded annualized. For SIP returns, monthly investment of equal amounts invested on the 1st business day of every month has been considered. CAGR Returns (%) are computed after accounting for the cash flow by using the XIRR method (investment internal rate of return).

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Get in Touch: Unit No. 204, 2nd Floor, Amiti Building, Piramal Agastya Corporate Park, LBS Road, Kamani Junction, Kurla (W), Mumbai – 400 070. Phone: +91-22-66327900, Fax: +91-22-66327932 Toll Free No.: 1800 419 6244 Website: www.mahindramanulife.com

Scheme Name	This Product is Suitable for investors who are seeking*	Scheme Riskometer	Scheme Benchmark	Benchmark Riskometer	
Mahindra Manulife Focused Fund	 Long term capital appreciation; Investment in equity and equity related instruments in concentrated portfolio of maximum 30 stocks across market capitalziation. 	Moderate Moderately High Table State	NSE 500 Index TRI	Moderately High Light State of the Action of	

^{*}Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

will be at very high risk

Performance of other schemes managed by the Fund Manager(s)

Scheme Name	Scheme Inception Date	Fund Manager(s)	Managing since	CAGR Returns (%)		
				1 yr	3 yrs	5 yrs
Mahindra Manulife ELSS Fund - Reg - Growth	18-0ct-16	Ms. Fatema Pacha	16-Oct-20	13.91 25.0	25.05	05 12.54
		Mr. Manish Lodha	21-Dec-20		25.05	
Nifty 500 Index TRI^				11.39	23.10	12.33
Mahindra Manulife Multi Cap Fund - Reg - Growth	11-May-17	Mr. Manish Lodha	21-Dec-20	24.05	20.74	17.40
		Ms. Fatema Pacha	16-Oct-20	21.05	29.71	17.49
Nifty 500 Multicap 50:25:25 TRI Index ^				16.83	27.47	13.77
Mahindra Manulife Consumption Fund - Reg - Growth	13-Nov-18	Mr. Abhinav Khandelwal	1-Apr-22	12.14	21.06	
		Ms. Fatema Pacha	21-Dec-20	12.14	21.06	-
Nifty India Consumption TRI^				5.27	19.40	-
Mahindra Manulife Equity Savings Fund - Reg - Growth	01-Feb-17	Mr. Manish Lodha (Equity Portion)	21-Dec-20			
		Mr. Renjith Sivaram (Equity Portion)	03-Jul-23			
		Mr. Kush Sonigara ^s	03-Jul-23	8.73	12.73	9.10
		Mr. Rahul Pal (Debt Portion)	Since inception			
Nifty Equity Savings Index TRI^				7.77	10.50	8.48
Mahindra Manulife Aggressive Hybrid Fund - Reg - Growth	19-July-19	Ms. Fatema Pacha (Equity Portion)	16-Oct-20			
Giovan		Mr. Manish Lodha (Equity Portion)	21-Dec-20	13.35	21.21	_
		Mr. Rahul Pal (Debt Portion)	Since inception			l
CRISIL Hybrid 35+65 Aggressive Index^				8.76	16.12	-
Mahindra Manulife Large Cap Fund - Reg - Growth	15-Mar-19	Mr. Abhinav Khandelwal	1-Mar-22	0.55	20.46	
		Ms. Fatema Pacha	21-Dec-20	9.55	20.46	-
Nifty 100 Index TRI^				7.03	20.03	-
Mahindra Manulife Flexi Cap Fund - Reg - Growth	23-Aug-21	Ms. Fatema Pacha	Since inception			
		Mr. Manish Lodha	Псериоп	16.84	-	-
Nifty 500 TRI^				11.39	-	-
Mahindra Manulife Balanced Advantage Fund	30-Dec-21	Mr. Manish Lodha (Equity Portion)	Since inception	11.44	-	-
		Ms. Fatema Pacha (Equity Portion)	псериоп			
		Mr. Rahul Pal (Debt Portion)				
Nifty 50 Hybrid Composite Debt 50: 50 Index^				8.27	-	-

[^]Benchmark CAGR - Compounded Annual Growth Rate. SDedicated Fund Manager for Overseas Investments.

Past performance may or may not be sustained in future and should not be used as a basis of comparison with other investments. The performance details provided above are of Growth Option under Regular Plan Different Plans i.e Regular Plan and Direct Plan under the scheme has different expense structure. Mr. Krishna Sanghavi manages 2 scheme and Ms. Fatema Pacha manages 8 schemes of Mahindra Manulife Mutual Fund. The performance data for the schemes which have not completed one year has not been provided. Performance as on August 31, 2023

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